



Lee
Piper

EXPERT PROFILE

LOCATION

Hastings, East Sussex UK

JOB TITLE

Sales and Marketing Director

AREA OF EXPERTISE

Specification architectural hardware and door automation

QUALIFICATIONS

Diploma of the Guild of Architectural Ironmongers (DipGAI), Registered Architectural Ironmonger (RegAI R1109)

EXPERIENCE

With 28 years of experience in building materials distribution, Lee has developed a comprehensive expertise in sales management, business development, and specialised product solutions. His career began with seven years managing sales centres for a national builder's merchant, where he honed his skills in customer relations and operational management. He then spent 12 years working for a manufacturer/distributor of specification and architectural ironmongery. Having joined Boss Door Controls in 2016, Lee has been instrumental in developing sales of specification door closers and door automation solutions. Today he continues to work closely with architectural ironmongers and timber door manufacturers to deliver customised solutions that meet their specific needs.

WHAT'S YOUR STORY?

Lee's experiences have given him a deep appreciation for the vital role every part of a business plays in delivering and exceeding customer expectations and how each department's contributions are essential to achieving overall success and ensuring customer satisfaction. Working for a solutions provider, he finds great fulfilment in helping customers maximise new opportunities and adapting to industry changes, utilising his expertise to offer tailored solutions to exceed customer expectations, foster long-term relationships and drive business growth..

PERSONAL INTERESTS

Lee feels very fortunate to live on the South coast - it's such a special place that offers a perfect balance of beauty and tranquillity. He loves spending time outdoors, whether it's tending to his garden, exploring with his metal detector, or enjoying coastal walks with his family.

SOCIAL MEDIA

 Lee piper

AVAILABILITY

Monday - Friday (Office Hours)