




ALEX AIRNES

EXPERT PROFILE

LOCATION	Scotland, United Kingdom
JOB TITLE	Business Development Manager
AREA OF EXPERTISE	Door Hardware
QUALIFICATIONS	GAI - Foundation In Hardware
EXPERIENCE	<p>Joining Allegion UK in 2021 as business development manager, Alex draws upon his experience with locking solutions and architectural ironmongery to foster trusted sector relationships. Alex is focused on providing specification support and services to many of Scotland's top architectural ironmongers, builders merchants and distributors and prides himself on delivering above and beyond expectations.</p>
WHAT'S YOUR STORY?	<p>Throughout his career, Alex has worked with several recognisable leading brands, but has focused on architectural ironmongery since 2016. With a strong background in sales and customer service, Alex is now further developing his knowledge and expertise through GAI qualifications as he aims to raise standards across the industry by educating and raising awareness on the importance of correctly specified and installed door hardware.</p>
PERSONAL INTERESTS	<p>With his young family, Alex enjoys weekend adventures and exploration. Alex is also passionate about radio broadcasting and is regularly involved with his local community radio station.</p>
SOCIAL MEDIA	 Alex Airnes
AVAILABILITY	Monday - Friday (Office Hours)