


## EXPERT PROFILE



JOHN  
FAIRHURST

<b>LOCATION</b>	Manchester, United Kingdom
<b>JOB TITLE</b>	Business Development Manager North & Midlands
<b>AREA OF EXPERTISE</b>	Architectural Ironmongery and uPVC Hardware
<b>QUALIFICATIONS</b>	Studying for DipGAI in Scheduling (Year 2)
<b>EXPERIENCE</b>	With over 29 years of industry experience, John joined Allegion UK in 2022. John is responsible for new account development and expanding existing accounts within the North and Midlands and draws upon his knowledge and expertise to offer trusted advice on reliable door hardware specification, installation and maintenance to ensure safe and functional building environments.
<b>WHAT'S YOUR STORY?</b>	Beginning his career in 1995, John started work in a sales role for general ironmongery and has remained in the industry ever since. Having occupied a business development manager position, and later moving into a national role, John is also experienced in uPVC door hardware. Today, in his current role, John enjoys maintaining and building strong relationships, whilst providing reliable information and resolving issues to ensure customer needs are consistently met. John has also recently completed his first year DipGAI and is keen to continue learning in this specialised field.
<b>PERSONAL INTERESTS</b>	John has a passion for sport and is an avid supporter of Bolton Wanderers F.C. John also follows F1, boxing and the rugby league, and likes to keep fit.
<b>SOCIAL MEDIA</b>	 John Fairhurst
<b>AVAILABILITY</b>	Monday - Friday (Office Hours)