



ALEX AIRNES

EXPERT PROFILE

LOCATION Scotland, United Kingdom

JOB TITLE Business Development Manager

AREA OF EXPERTISE Door Hardware

QUALIFICATIONS GAI - Foundation In Hardware

EXPERIENCE Joining Allegion UK in 2021 as business development manager, Alex draws upon his experience with locking solutions and architectural ironmongery to foster trusted sector relationships. Alex is focused on providing specification support and services to many of Scotland's top architectural ironmongers, builders merchants and distributors and prides himself on delivering above and beyond expectations.

WHAT'S YOUR STORY? Throughout his career, Alex has worked with several recognisable leading brands, but has focused on architectural ironmongery since 2016. With a strong background in sales and customer service, Alex is now further developing his knowledge and expertise through GAI qualifications as he aims to raise standards across the industry by educating and raising awareness on the importance of correctly specified and installed door hardware.

PERSONAL INTERESTS With his young family, Alex enjoys weekend adventures and exploration. Alex is also passionate about radio broadcasting and is regularly involved with his local community radio station.

SOCIAL MEDIA  Alex Airnes

AVAILABILITY Monday - Friday (Office Hours)